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PRESENTATION

Giménez-Salinas was founded in 1941, since then, our team of lawyers has been advising national and foreign clients in an uninterrupted manner, mainly in matters of commercial dispute resolution.

Currently headed by Juan Carlos Giménez-Salinas Framis, the firm also advises its clients outside of Spain through the international network of independent law firms GBL ALLIANCE.

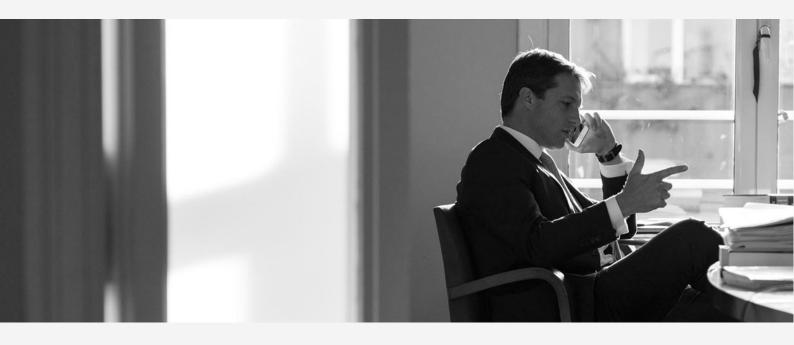


THE FIRM

Over the years, Giménez-Salinas has developed its own area of expertise and unique practice methods through its involvement in a broad cross-section of cases of varying length.

Its depth of experience ranges from litigation cases lasting for over 25 years and involving a large number of people, to negotiation and mediation cases requiring total dedication in order to achieve a rapid result in the client's interests. We have acted and advised in cases involving other countries and international jurisdictions.

In contrast to other law firms that have a large pyramid-shaped organizational structure, we prefer a medium-sized structure that promotes the independent legal opinion of each lawyer. Our lawyers can dedicate the time and effort needed for each conflict to understand the facts of the case, consider the applicable legal framework, identify possible negotiating or procedural strategies. This enables us to advise our clients without the pressure of costly structures and the need for constant growth.



Experience has taught us that no two clients or disputes are the same, and that each one requires a different approach. Our lawyers take a personable approach based on empathy and understanding the specific needs of each client, according to their profile and business model.

Our formula for success is client satisfaction which is why we are totally transparent about the way a case is managed. This means that our clients are aware of and understand the risks faced at any stage and are involved in choosing the most appropriate strategy to achieve the best outcome for the case.

The firm is characterized by its total independence, avoiding any conflict of interest or association with any financial, political or ideological sector that may place our independence at risk. This is a fundamental principle for the uncompromising defense of our clients' rights.

Members of our firm sit on the boards of companies and non-profit organizations which gives them an inside perspective on the issues that face companies.

We have a very high success rate for the cases we are instructed to act in, thanks to the effort and dedication we devote to them.

MEMBERS OF GBL ALLIANCE

Giménez-Salinas is member of GBL ALLIANCE. GBL Alliance is a "new breed" of international network of independent law firms. More than just a simple group of like-minded lawyers, we focus on your business needs first and work together with the constant aim to deliver high quality and cost-efficient legal solutions to satisfy today's client-driven environment.

Through the international network of GBL ALLIANCE Giménez-Salinas is able to offer advice on complex legal matters to a varied client base. We advise domestic and international clients in Spain and overseas.



Being part of GBL ALLIANCE allows us to coordinate legal matters across jurisdictions more efficiently. We combine international legal reach with on-the-ground local knowledge and expertise in all relevant jurisdictions. We are certain that our clients benefit from our practical and straightforward approach of their cross-border legal needs.

AREAS OF PRACTICE

Giménez-Salinas offers a comprehensive legal assessment to support our client step-by-step to establish their business in Spain, from incorporating the company, drafting employment contracts, to obtaining the VAT number, and other legal requirements.

Giménez-Salinas offers legal services in the following areas of Law:



Investments in Spain: We offer legal assistance to invest and do business in Spain. To offer a comprehensive assessment Gimenez-Salinas' Team shall offer you advise in all legal areas to incorporate a company in Spain: corporate tax, employment, and real estate specialists to approach our clients' best interests.



Mergers and Acquisitions: We have participated as lawyers in numerous acquisitions, mergers, and other related transactions, providing our clients comprehensive advice in areas such as corporate, tax, employment, litigation, competition, etc. For acquisitions involving various countries, as members of associated law firms, GBL ALLIANCE, we can execute transactions in multiple jurisdictions throughout our associated law firms.



Franchising & Distribution: We offer a comprehensive assessment in franchising and commercial distribution national and internationally. We offer legal and tax advice for the launch and development of franchise networks, both local and international. Besides, we have counseled on the international expansion of a franchise network, adapting the system to different jurisdictions and negotiation with new master franchisees.



Tax: We offer comprehensive advice on the taxation of companies. Besides we manage the request to obtain tax identification number and counsel companies to do tax planning. We help our clients defining investment strategies with meticulous compliance of the law.



Intellectual Property Law & Technology: We offer advice in any matter concerning the protection of intellectual property rights that can be the clue to establish a business in Spain. We advise in the conflicts derived from infringement of trademarks, copyrights, designs or the protection of the know-how of a company.



Competition & antitrust: We advise in conflicts derived from unfair practices between companies. As a result of our experience in corporate litigation, we have dealt with many lawsuits on unfair competition, as a business protection tool for our clients against those who act breaching the market regulations.



Employment: We draft employment contracts, we offer advice in international relocation and offer comprehensive assessment regarding the compliance of Social Security obligations, and other legal requirements to hire employers as a Spanish company.



Debt Recovery: We manage the claim of unpaid debt portfolios. The management of debt recovery is based on the high standards of ethics and the professional code of ethics with the aim to preserve our client's reputation and the commercial relationship with the debtor. The ignorance of foreign legal systems, linguistic and cultural barriers and long distance complicates the recovery of debts result of international transactions.



Insolvency: We manage insolvency proceedings and offer our client a comprehensive legal assessment in each stage of the insolvency proceeding.



Real estate: We advise in matters regarding real estate disputes. We have provided extensive advice to different investors and real estate companies on sale and purchase transactions of real estate, plots, and real estate portfolios.



Shareholders Conflicts: We offer advise concerning disputes among company shareholders. We have dealt with conflicts between shareholders of the same company, providing advice on shareholders' agreements, counselling on releases, defending the non-controlling shareholders or advising the management on its decision-making.



Directors Disputes: We advise in liability claims of a company's director, who shall manage the shareholders' interest and equity, and therefore, has a specific liability towards them, but it is as well considered that directors hold responsibility before third parties for the acts carried out during the management.



Banking & Finance: We offer legal advice regarding the possible financial products and investment products that companies can have access to with the aim of establishing their business in Spain.



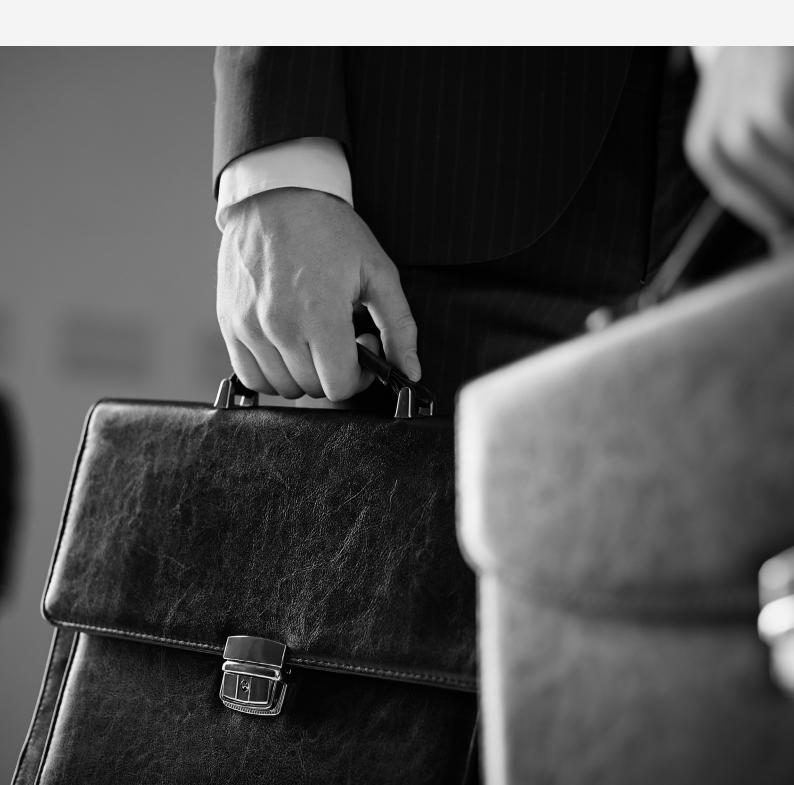
Insurance & professional liability: We have provided guidance to both, insurers and policiyholders on risk coverage conflicts. We have extensive experience in negotiations and litigation on insurance coverages and damages involving the insurer.



Regulated sectors: Regulated sectors have a special regulatory regime that needs to be thoroughly complied, this is why we offer a comprehensive assessment in this area. Among other sectors we offer advice in the following areas: energy, food, catering, health, pharmaceutical...



Administrative & Construction Law: We advise companies in disputes with public administrations and in obtaining administrative licenses to engage certain activities.



OUR FEE POLICY

As each client and each case are different, it can also be the way to repay it.

Our structure allows us to tailor our advice to each situation and we try to plan for the various scenarios that can unfold during the course of a case.

This means fees are agreed with each client on a case-by-case basis, guided by the following principles:

- Transparency: The client knows how much our advice will cost.
- Cost effectiveness: The firm shall receives the reward it merits in regard to the resources invested in each case.
- Results-oriented: If requested by the client, we can agree to a share in the outcome achieved for the client.

Our flexibility allows us to adapt to our clients' needs and possibilities, so we also ask our clients to understand that our services are not just about legal advice charged by the hour, but about bringing together our wealth of experience, training, learning and dedication for their benefit.

Since it is not always possible to predict how long a case will last and foresee the events that may arise, we also appreciate our clients' flexibility and understanding when we need to adjust the agreed fees to reflect the true value of our services in cases where the initial quote is no longer valid.

For more information visit our website https://gimenez-salinas.es/en/ or contact us by phone at +34 93 218 40 00 or write us an email at info@gimenez-salinas.es.



ABOGADOS

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